



Its autumn - the kids are back in school, leaves are turning pretty colors, football season has started, and comfortable weather graces us.

This is also the time of year, rodents barge in for the holidays, citronella ants throw rowdy swarm parties, crickets sing love songs, box elder bugs and spiders decorate for Halloween, and yellow jackets grow grumpy. If any of these pests are ruining your autumn bliss, call 1-800-5NO-BUGS.

ALIEN CRICKETS

LAND ON EARTH!

By: Sean Sartor



BOY! I remember in my rookie year (circa 1990), the first time I saw a horde of cave crickets while inspecting a 16-inch high, dark and damp crawlspace. Did I mention my flashlight was dim and flickering? These must have been the ugliest creatures I have ever seen. At 6'2" 225 lbs, I'm not afraid of many things.

However, on this day, I thought the Earth was being invaded by aliens. Where is Ellen Ripley when you need her? And of course with my luck, the flashlight did eventually go dark. As a result, these MONSTERS started to bounce all over me. I thought they were eating me alive.

Needless to say, I crawled 50 feet in 2 seconds to get out of that crawlspace. The customer said, "You looked like you saw a ghost." (I wish. I could handle that.) I told the customer, before I could complete his termite inspection, those MONSTERS must be destroyed. He had no idea what I was talking about. I borrowed his flashlight and shined it into the crawl space. There must have been thousands of long antennae pointed in our direction. I could tell by the look on his face, our next step was to call NASA or The Men in Black. Instead, I called my branch manager to inform him of my dire situation, and that his assistance was needed immediately.

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To maintain your high quality service, some customer's may notice a modest investment increase to protect your health and home.



Why is APM nosing into your business?

Anyone reading this newsletter probably enjoys the benefits of APM at home. Why not take us to work? If you own a business, you may qualify for discounts at home and work. If you are the employee of a business, tell the maintenance, housekeeping or purchasing managers about APM. If your employer invests with APM you too will receive a discount coupon.

APM offers service programs for every type of commercial institution. Our customers include health care facilities, schools, office buildings, restaurants, food processing plants, warehouse, factories, supermarkets, retail stores, family businesses and many more.

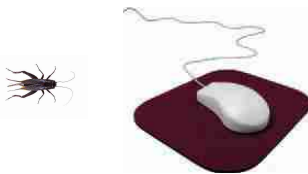
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APM

800-5NO-BUGS

We are on the Web!
Visit us at:

WWW.APMSERVICES.COM



APM

\$ 25.00 Credit

**GUTTER
CLEANING**

Limited one per household
Expires 12/31/09

APM DOES THAT TOO?

By Mark Boggs

At APM we understand the importance of being a full service company. We pride ourselves on handling any type of pest problem and providing unique services other pest management firms simply cannot or will not perform.

Some of the other services we offer include:

- Wildlife Trapping and / or exclusion. Including: snakes, bats, groundhogs, skunks and squirrels!
- Installation of Crawl Space Temperature Vents*
- Installation of Crawl Space Moisture Barriers*
- Installation of Crawl Space Doors*
- Gutter Cleaning
- Removing obsolete gutter screens and guards*
- Carpenter Bee Exclusion of Rake Board*
- Cleaning Crawl Spaces*
- Wood Treatments for Wood Destroying Beetles
- Wood Destroying Insect Infestation Report
- Consultative Pest Related Home Inspections*

*This service may not be available at your local office



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Pest Jests

Volume II

By: Cliff Johnson and Harold Leyse



Aliens on Earth Continued

Upon his arrival, he told us that those alien man-eating-beasts were cave crickets. I thought he had lost his mind. Crickets are black, crickets' sing; crickets are almost Zen-like on cool summer nights. This bug had no redeeming qualities. In fact, unlike most insects that attempt to scurry away when approached, these critters appear to jump towards you. EEK!

Let's fast forward, to 2008. As a branch manager at APM, cave crickets no longer give me the willies. I still do not think they are cute. They are also more common. Homeowners, who have lived in their houses for years, are now experiencing cave crickets.

If you need help ridding your basement or crawl space of cave crickets, notify your local APM branch.



Nosing into your business! Continued

Our programs focus on prevention, monitoring and targeted applications. Our service technicians are caring, competent and thorough. We provide full documentation on each visit. We are familiar with A.I.B. specifications and Integrated Pest Management.

We offer emergency visits between your scheduled services. Call to see if your business qualifies for one (1) complimentary service when you switch from another company. This allows you time to get to know us. You can also try our "APM BACK UP" services when your current vendor cannot respond quickly.

We offer solutions for all pests including flies, bats birds, mosquitoes, termites, roaches, rodents and anything else that may bug you or YOUR CUSTOMERS.

Any QUALITY service begins with a QUALITY inspection. Call 1-800-5NO-BUGS and we'll be glad to inspect your facility and share our recommendations.

Congratulations

Ann Marie Deering
Princess Anne, MD

For participating in our Survey
and winning \$100.00!